

# 1 Ameliorating Supply Chains of Prefabricated Housebuilding: An 2 Integrated Performance Framework

3 Rehan Masood <sup>\*1</sup>, Krishanu Roy <sup>2</sup>, Vicente A. Gonzalez <sup>3</sup>, James B.P. Lim<sup>4</sup>  
4

5  
6 1- Rehan Masood, Ph.D. (\*Corresponding Author)

7 Affiliation: Doctoral Scholar, Department of Civil and Environmental Engineering, The  
8 University of Auckland, Auckland, New Zealand

9 Mailing Address: City Campus, The University of Auckland, Auckland, New Zealand  
10 1023.

11 Email address: [rmas769@aucklanduni.ac.nz](mailto:rmas769@aucklanduni.ac.nz)

12 Phone: +64 20 40775448  
13

14 2- Krishanu Roy, Ph.D.

15 Affiliation: Senior Lecturer, School of Engineering, University of Waikato, Hamilton, New  
16 Zealand

17 Mailing Address: University of Waikato, Hamilton 3240, New Zealand.

18 Email address: [kris.roy@waikato.ac.nz](mailto:kris.roy@waikato.ac.nz)

19 Phone: +64 223917991  
20

21 3- Vicente A. Gonzalez

22 Affiliation: Professor and Tier 1 Canada Research Chair in Digital Lean Construction,  
23 Department of Civil and Environmental Engineering, University of  
24 Alberta, Edmonton, Alberta, T6G 2R3, Canada and Adjunct Professor, University of Auckland,  
25 Auckland, New Zealand

26 Mailing Address: 12 University of Alberta, Edmonton, Alberta, T6G 2R3, Canada.

27 Email address: [vagonzal@ualberta.ca](mailto:vagonzal@ualberta.ca)

28 Phone: +1 780-492-3111  
29

30 4- James B.P.Lim, Ph.D.

31 Affiliation: Professor, School of Engineering, University of Waikato, Hamilton, New Zealand  
32 and Adjunct Professor, The University of Auckland, Auckland, New Zealand

33 Mailing Address: University of Waikato, Hamilton 3240, New Zealand.

34 Email address: [james.lim@waikato.ac.nz](mailto:james.lim@waikato.ac.nz)

35 Phone: +64 22 417 5301

36 **ABSTRACT**

37 Prefabrication construction has proven sustainability and affordability through innovative solutions.  
38 Prefabricated housebuilding companies, as supply entities, play a vital role towards successful projects  
39 using prefabricated products. Many companies go into liquidation due to poor performance. Supply  
40 chain management performance is linked with organizational performance in the manufacturing  
41 domain. However, there is no performance framework to date for prefabricated housebuilding  
42 companies using supply chain management theory. The purpose of this study is to identify the supply  
43 chain management interventions in prefabricated housebuilding research and report relevant key  
44 performance indicators based on empirical evidence. These indicators were classified under  
45 performance dimensions and supply chain processes. These indicators were then checked for relevancy  
46 with subject matter by academic and industry experts engaged in prefabricated construction research  
47 and practice, respectively. Later an industry-wide Likert scale-based survey was conducted with  
48 experienced experts in practice, involved in the prefabricated construction business, for validation of  
49 the proposed framework. This study reports forty key performance indicators, ranked under six principal  
50 component bodies of supply chain management, with low to high ranges from marketing to strategic  
51 management. The purposive selection is used for industry consultation with experts having practical  
52 experience. Survey results show all the indicators are highly significant except “supplier-driven  
53 strategy” which is still under a medium range of relative importance index. The top six key performance  
54 indicators are “Collaborative networking”, “Quality assurance”, “Entrepreneurial cognition”,  
55 “geographical proximity”, “intellectual property” and “Relationship marketing”. The performance  
56 framework is suitable for vertically integrated companies involved in design, manufacturing, and  
57 construction. A qualitative nature of framework is highly useful, with implementation ease, for the  
58 companies to benchmark and gauge performance in a competitive market. This study explored the  
59 general supply chain management theoretical intervention for the development of an integrated  
60 performance framework as only specific elements were considered previously.

61 **Keywords:** Prefabricated housebuilding; Supply chains; Integrated performance framework; Supply  
62 chain management; Principal component bodies; Suppliers; Organizational performance; offsite  
63 construction; Industrialized housebuilding

## 64 INTRODUCTION

65 Prefabricated construction (PC) has the potential to achieve affordability and sustainability in house  
66 building. This enhanced the involvement of the supply chain (SC) with more work happening offsite  
67 (Vrijhoef & Koskela, 2000), changing the industry dynamic from projects to products (Bertram et al.,  
68 2019). Nevertheless, the role of supply organisations has become critical to the adoption of PC.  
69 Prefabricated house building (PHB) (Schoenwitz, Potter, Gosling, & Naim, 2017) companies are supply  
70 organisations for prefabricated components, panels, modular and whole buildings, playing SC roles as  
71 manufacturer, supplier, subcontractor or builder (Rehan Masood, Lim, González, Roy, & Khan, 2022)  
72 in the house building sector. Despite other members in the SC of house building, these companies are  
73 more vulnerable, having different levels of interdependency and engagement (Forbes & Ahmed, 2010,  
74 p. 128) with a higher risk share of implementing the PC technologies on the projects (R. Masood, Roy,  
75 González, Lim, & Nasir, 2023). Most PHB companies went into receivership within a few years of their  
76 establishment (Taylor, 2022). PHB companies have been persistent in facing critical performance  
77 challenges of the last two decades (Dainty, Millett, & Briscoe, 2001; Rehan Masood, Lim, & Gonzalez,  
78 2021) which need to be addressed to attain survival as well as growth.

### 79 ***Supply chain management intervention for Prefabricated housebuilding (PHB)*** 80 ***performance***

81 Improvement in the supply chain management (SCM) practices is directly linked with the organizational  
82 performance (Gandhi, Shaikh, & Sheorey, 2017) and integrated project delivery as well (R. Jin, Gao,  
83 Cheshmehzangi, & Aboagye-Nimo, 2018). SC, in PHB context, “*comprises the complete package of*  
84 *concept, design, detailing, manufacture and erection*” (Elliott, 2017). However, SC complexity  
85 increases with prefab type, from intra-supply chain (organizational) to inter supply chain (project-based)  
86 (Hussein, Eltokhy, Karam, Shaban, & Zayed, 2021). SC maturity is the least under researched topic  
87 in offsite construction literature (G. Liu, Nzige, & Li, 2019), while intelligentization and informatization  
88 are the most researched within this domain (Han, Yan, & Piroozfar, 2022). However, SCM from an  
89 organizational perspective is still incipient (Rehan Masood et al., 2022).

90 ***Literature on performance frameworks using supply chain management theories***

91 Researchers attempted to develop frameworks and models to understand and measure the  
92 performance of PHB companies; however, limited studies focused on relevant SCM theories. Some  
93 notable works are reported here. The foremost attempt at developing a framework for the  
94 industrialization of PHB companies was based on integrated lean and SCM theories (J Lessing,  
95 2006). The performance framework by Halman and Voordijk (2012) is based on balanced scorecard  
96 theory with sources from manufacturing literature. Yashiro (2014) conceptualized SC maturity  
97 based on prefab types. Value-based modelling by Sahin, Miller, and Mohamed (2016), is based on  
98 system dynamics to create value from manufacturer and industry perspective. Goh and Loosemore  
99 (2017) used a resource-based view to determine the impact of offsite technology at the  
100 organisational level. K. Liu, Su, and Zhang (2018) used maturity theory to manage SCs (i.e., prefab  
101 suppliers) from a project perspective. Xun, Kang, and Zhao (2019) developed an operational model  
102 based on a SC operations reference for PHB companies. Sooriyamudalige, Domingo, Childerhouse,  
103 and Shehzad (2020) developed a framework that illustrates barriers and enablers for SC integration.  
104 A process-oriented framework based on lean manufacturing principles was developed by Youyi  
105 Zhang, Lei, Han, Bouferguene, and Al-Hussein (2020). Stehn, Engström, Uusitalo, and Lavikka  
106 (2020) explored dynamic capabilities based on a resource-based view. SC capabilities for PHB  
107 companies to achieve SC resilience were reported by Ekanayake, Shen, and Kumaraswamy (2020).  
108 Grenzfurner, Rudberg, Loike, Mayrhofer, and Gronalt (2021) used business strategies that led  
109 companies to develop specific features within their performance management system and showed  
110 which specific indicators are relevant for managing on-site performance. Sustainability triple tier:  
111 social, economic and environmental, were also investigated to develop performance indicators for  
112 prefab SCs (YD Zhang, Yang, Pan, & Pan, 2021; Zhao, Wang, Ye, Huang, & Si, 2022).  
113 Assessment model for interface management was developed to improve the logistic process in SC  
114 (S. Zhang, Li, Li, & Yuan, 2022). A dialectical system framework has been developed for  
115 enhancement of modular construction supply chain with focus on seven components (Pan, Pan, &

116 Yang, 2023). The trend is adopting mature SCM theories from manufacturing to offsite  
117 construcion for developing performance frameworks or models (Rehan Masood et al., 2022).  
118 However, none of the research studies considered the principal component bodies (PCB) for  
119 general SCM theory to develop a performance framework for PHB companies.

## 120 **Organization of Paper**

121 This study is an attempt to develop an integrated performance framework (IPF) SCM-driven best  
122 practices reported in empirical studies. In phase 1, a literature review was conducted to identify the  
123 best practices for designing the key performance indicators (KPIs). KPIs are further classified for  
124 performance dimensions (PDs) and organizational supply chain processes (SCP). In phase 2, a  
125 questionnaire survey was then conducted with Prefab industry experts to validate the IPF for PHB  
126 companies. Lastly, the application of the IPF, the contribution of the research, and its limitations  
127 were discussed.

## 128 **RESEARCH METHOD**

129 This study follows a positivist research approach to using the SCM theory (Schweber, 2015). There are  
130 two main phases.

### 131 **Phase 1: Design of IPF**

132 In this phase, IPF was designed based on the literature review. Most recurring themes were extracted  
133 from the systemic literature review on the SCM within PHB research focusing on suppliers perspectives  
134 (Rehan Masood et al., 2022). These themes are driven by six PCBs of SCM by Croom, Romano, and  
135 Giannakis (2000), including strategic management (STM), relationships (REP), logistics (LOG), best  
136 practices (BST), marketing (MKT), and organizational behavior (ORB).

137 Best practices were then identified towards developing key performance indicators (Castillo, Alarcón,  
138 & Pellicer Armiñana, 2018), with an extensive literature review of relevant studies published in the last  
139 10 years, establishing the grounded theory of SCM for PHB (Knight & Ruddock, 2009, p. 88). Search  
140 string on Google Scholar (Ayodele, Chang-Richards, & González, 2020) for specific KPI, for example,

141 *"intellectual property" "prefabricated construction" OR "Offsite construction" OR "Modular*  
142 *construction" OR "offsite manufacturing" OR "prefabricated housebuilding" "case study" "house" OR*  
143 *"housebuilding" "supplier" OR "manufacturer" "performance"; custom range: 2013 to 2023; sort by*  
144 *relevance.* Only peer-reviewed construction focused journal articles were selected (Fellows & Liu,  
145 2021, p. 141) with case study research method, for validation of the theoretical elements (Schweber,  
146 2015). Google Scholar is suitable for construction related search, and retrieved articles with higher  
147 relevance and citation score (Martín-Martín, Orduna-Malea, Thelwall, & López-Cózar, 2018) that were  
148 found in initial 1-2 search pages. It was ensured that the articles focused on PHB company  
149 organizational performance having clarity on specific KPI with relevancy for performance dimension  
150 and SC process with empirical intervention. All the review studies with only theoretical contributions  
151 and surveys or interview studies without empirical intervention, also, conference, books and reports  
152 sources were excluded from the selection process.

153 KPIs were also classified against the performance dimensions (Miltenburg, 2005) and organisational  
154 SC processes (Lambert & Enz, 2017). Performance dimensions have interrelations (Rehan Masood,  
155 Roy, Gonzalez, Lim, & Nasir, 2023) and include cost (C), quality (Q), features (F), delivery (D),  
156 flexibility (L), and innovation (I). SC processes include customer relationship management (CRM),  
157 supplier relationship management (SRM), customer service management (CSM), demand management  
158 (DM), order fulfillment (OF), manufacturing flow management (MFM), product development and  
159 commercialisation (PDC) and return management (RM). The IPF has been designed considering the  
160 PHB companies involved not only in production (manufacturing, pre-assembly and subassembly) but  
161 also vertically integrated with design and sales in upstream and transportation and on-site installation  
162 in down-stream (Gann, 1996).

163 The proposed performance measurement scale for IPF is standardized and applicable to all KPIs. The  
164 scale is qualitative, comprised of five-points demonstrating the implementation of the best practices  
165 (Kourtzanidis, Angelakoglou, Apostolopoulos, Giourka, & Nikolopoulos, 2021). The scale is described  
166 as, 0 – No awareness; 1 – Awareness but no implementation; 2 – Not fully implementation; 3 – Full  
167 implementation; 4 – Enhanced implementation.

168 **Phase 2: Evaluation of IPF**

169 Initially, the content and thematic validation were achieved through consultation with two experts. One  
170 was a NZ University PhD faculty member with more than 10 years of research experience in offsite  
171 manufacturing. The other was OffsiteNZ’s former CEO, who had more than 20 years of prefab  
172 experience. This is essential to determining the relevance of the subject matter (Beck & Gable, 2001).  
173 The designed IPF has been validated through industry expert opinions collected through an online  
174 questionnaire survey to save time and avoid face-to-face meeting constraints (Z. Jin, Deng, Li, &  
175 Skitmore, 2013). Ethical approval (023539) was obtained from the human participants’ ethics  
176 committee to conduct the survey.

177 Purposive sampling was adopted to select the industry experts (Knight & Ruddock, 2009), who had  
178 relevant prefab experience in the New Zealand context. All the PHB companies categorized under the  
179 “manufacturer” category of the OffsiteNZ (<https://www.offsitenz.com/directory>) were approached, and  
180 only twelve valid responses were finalized (41.37%), a good representative of the prefab industry by  
181 sample size i.e. 14 (Halman & Voordijk, 2012), country context (Sooriyamudalige et al., 2020) i.e.  
182 12 and based on experience only six (Palacios, Gonzalez, & Alarcón, 2014). These are product-  
183 oriented (Jerker Lessing & Brege, 2018) and vertically integrated (Rehan Masood et al., 2022)  
184 companies, having technology-based manufacturing and/or assembly as core business (Das, Hijazi,  
185 Maxwell, & Moehler, 2023).

186 *< Table 01 >*

187 Table 1 shows the profiles of the selected industry experts and representative of prefab industry in New  
188 Zealand. All the participants were positioned in managerial roles in PHB companies, involved in either  
189 managing the whole SC or part, posing relevant areas of expertise; 83% have more than 5 years of  
190 experience in the PHB industry and engage in a variety of prefab types ranges (R Masood & Roy, 2022);  
191 component (C), non-volumetric (NVA), volumetric (VA), modular (M) and hybrid (H).

192 The questionnaire design focused on demographics, SC understanding, and common performance  
193 measures, and proposed KPI agreement levels through 5-point Likert scale (Boone Jr & Boone, 2012).



194 Participants were asked for their understanding of SCM definition by Cutting-Decelle et al. (2007) as:  
 195 “Managing supply chain efficiently and effectively has the potential to improve the performance of  
 196 Prefab supplier firms to deliver the right product at the right time with right quality, cost and service.”  
 197 Further, they were asked for common performance measures used in the prefab industry (Gunasekaran,  
 198 Patel, & Tirtiroglu, 2001) such as lead time (order to delivery), product cost, product  
 199 quality, serviceability, flexibility, inventory stock, inventory cost, large product portfolio, customer  
 200 satisfaction etc.

201 KPIs significance agreement level was evaluated through 5-point Likert scale (Boone Jr & Boone,  
 202 2012), where “1” indicates not at all significant to “5” as extremely significant. Cronbach’s  $\alpha$  was  
 203 applied to determine the internal reliability of the IPF based on multiple KPIs (Cronbach, 1951, p. 304),  
 204 following Eq. and 2.

$$205 \quad \alpha = \left( \frac{k}{k-1} \right) \left( 1 - \frac{\sum_{i=1}^k \sigma_i^2}{\sigma_t^2} \right) \quad (1)$$

$$206 \quad \sigma_t^2 = \sum_{i=1}^k \sigma_i^2 + \sum_{i=1}^k \sum_{j=1}^k \sigma_{ij}^2, \quad (i \neq j) \quad (2)$$

207 Where  $k$  = number of KPIs in scale,  $\sigma_i^2$  = variance of KPI  $i$ ;  $\sigma_t^2$  = total variance of scale;  $\sigma_{ij}^2$  = covariance  
 208 of items  $i$  and  $j$ .  $\alpha$  value greater than or equal to 0.60 is considered reliable (Nunnally & Bernstein,  
 209 1994).

210 The relative importance of each KPI was determined by relative importance index (RII) values, using  
 211 the following equation (Wu et al., 2019), following Eq. 3:

$$212 \quad RII = \Sigma W / (A * N) \quad (3)$$

213 where:  $W$  – weight of each factor (i.e., 1–5);  $A$  – highest weight (i.e., 5);  $N$  – total number of  
 214 respondents.

215 The importance scale for RII by Akadiri and Olomolaiye (2012) was used: high (H) ( $0.6 \leq RII \leq 1.0$ ),  
 216 medium (M) ( $0.4 \leq RII \leq 0.6$ ), and low (L) ( $0.0 \leq RII \leq 0.4$ ).

217 **INTEGRATED PERFORMANCE FRAMEWORK**

218 This framework is comprised of forty KPIs based on best practices, categorized by six PCBs. These  
219 KPIs were further classified by performance dimensions and SCM processes.

220 *< Table 02 >*

221 **STM - Strategic Management**

222 The organisational performance of PHB companies is highly dependent on the strategic  
223 management, which has inexorable links with SCM (Ketchen & Giunipero, 2004). STM<sub>1</sub> places on the  
224 intellectual property, which gives a competitive edge to PHB companies both locally and  
225 internationally. STM<sub>2</sub> is about how well the PHB companies comply with the building code, such as by  
226 obtaining CodeMark to certify the products. STM<sub>3</sub> indicates the social responsiveness of the PHB  
227 companies to societal issues such as affordability and sustainability. STM<sub>4</sub> demonstrates the integral  
228 position of the PHB company in the organization of the prefab projects. STM<sub>5</sub> is linked to the  
229 operational capability for dealing with customers for products with low to high customization. STM<sub>6</sub>  
230 referred to the systematic approach of PHB companies to regularise the orders through continuous  
231 improvement in onsite integration, SC control, and governance and learning from co-experience with  
232 other stakeholders. STM<sub>7</sub> focused on the readiness of PHB companies to get involved in the projects  
233 using OSM, preferably in the initial phase. STM<sub>8</sub> emphasises the power of the PHB companies to shape  
234 the strategy to value the projects, with standardised components having flexibility in use and  
235 maintenance.

236 **REP – Relationships**

237 PHB companies must develop relationships for SCM integration primarily based on trust and  
238 commitment (Tan, 2001). REP<sub>1</sub> indicates the long-term collaborative relationships with customers  
239 based on information and knowledge sharing. REP<sub>2</sub> demonstrates the horizontal collaboration with  
240 complementing and competing companies through sharing at multiple levels. REP<sub>3</sub> places on the  
241 establishment of the collaborative network among down-stream SC members, considering the causality  
242 and closeness. REP<sub>4</sub> focused on the engagement in a possible strategic partnership to enhance the buyers

243 and to keep the business running. REP<sub>5</sub> refers to the utilisation of outsourcing to gain operational  
244 efficiency and profitability. REP<sub>6</sub> highlights the capability to maintain the social linkage with industry  
245 through frequent engagement and intense connections.

#### 246 **LOG – Logistics**

247 Logistics defined the material flow and transportation of prefab products (Cooper, Lambert, & Pagh,  
248 1997). LOG<sub>1</sub> indicates the onsite integration through joint planning towards mutual understanding of  
249 logistic requirements. LOG<sub>2</sub> refers to the inclusion of third-party logistics in delivery. LOG<sub>3</sub> places on  
250 postponement strategies for onsite operations to manage the schedule risk. LOG<sub>4</sub> highlights the  
251 capability to optimise the schedule of delivery with proper planning. LOG<sub>5</sub> demonstrates the inclusion  
252 of RFID for real-time monitoring. LOG<sub>6</sub> focused on the manufacturing and/or assembly facility that  
253 was near the source market and accessible to the customers.

#### 254 **BST – Best practices**

255 The best practices intervention aims for SCM improvement (Lamming, 1996). Best practices are driven  
256 by relevant theories and frameworks with empirical characteristics. BST<sub>1</sub> indicated the process  
257 synchronisation of manufacturing for just-in-time delivery. BST<sub>2</sub> refers to BIM applications for the  
258 digitalization of SCM phases. BST<sub>3</sub> places on the information integration through block chain and the  
259 internet of things. BST<sub>4</sub> is mapping the value streams for each product family to identify and eliminate  
260 waste. BST<sub>5</sub> is the adoption of a business model following the economic circularity principles. BST<sub>6</sub> is  
261 the implementation of enterprise resource planning to manage the resources proficiently. BST<sub>7</sub> focused  
262 on smart contracting for contractual and financial transparency. BST<sub>8</sub> demonstrates the management of  
263 organisational quality through establishing control points. BST<sub>9</sub> is the management of the product  
264 design for adaptation driven by scenarios based on coordination.

#### 265 **MKT – Marketing**

266 Marketing helps in capturing the customers through the right advertising (Min & Mentzer, 2000). MKT<sub>1</sub>  
267 demonstrates the strategy for market integration with value-added offering. MKT<sub>2</sub> refers to the  
268 application of an ambidexterity strategy for competitive pricing. MKT<sub>3</sub> places on using the catalogues

269 in running the advertising campaigns. MKT<sub>4</sub> establishes the long-term relational coordination for  
270 traction based on intense interaction. MKT<sub>5</sub> focuses on the effective customer evaluation for inventory  
271 management through product portfolios.

## 272 **ORB – Organizational behavior**

273 Organisational behaviour is the learning of the PHB company to gain from internal and external  
274 pressures (Holt & Ghobadian, 2009). ORB<sub>1</sub> indicates the capacity to reposition to enhance the control.  
275 ORB<sub>2</sub> utilises of information technology compatible with prefab technology. ORB<sub>3</sub> places emphasis on  
276 the knowledge sharing for improvement in products and processes driven by experiences. ORB<sub>4</sub>  
277 demonstrates human resource development by providing opportunities for training and a safe  
278 workplace. ORB<sub>5</sub> refers to the engagement of customers based on quick feedback. ORB<sub>6</sub> highlights the  
279 adoption of entrepreneurial cognition for innovation.

## 280 **Performance dimensions of KPIs**

281 The performance dimensions of the KPIs are associated based on the interrelated domains of process,  
282 technology, people, and product (Nadim & Goulding, 2011), considering the PHB SC as design,  
283 manufacturing, and construction (Goulding, Pour-Rahimian, Arif, & Sharp, 2015). The *Cost*  
284 performance dimension indicates the management of incurred expenses and overheads. The KPIs which  
285 improve the cost performance are STM<sub>1</sub>, REP<sub>5</sub>, BST<sub>4</sub>, BST<sub>7</sub>, MKT<sub>1</sub>, MKT<sub>5</sub>, and ORB<sub>4</sub>. The *Quality*  
286 performance dimension is about the management of the conformance measures as per specifications.  
287 These KPIs are classified under this dimension, STM<sub>2</sub>, LOG<sub>5</sub>, BST<sub>2</sub>, BST<sub>3</sub>, BST<sub>8</sub>, and ORB<sub>3</sub>. *Features*  
288 performance dimension is linked with the management of product competing attributes considering  
289 design, manufacturing (and or assembly), and onsite operations. STM<sub>3</sub>, STM<sub>6</sub>, STM<sub>7</sub>, REP<sub>2</sub>, LOG<sub>1</sub>,  
290 BST<sub>6</sub>, BST<sub>9</sub>, MKT<sub>4</sub>, ORB<sub>2</sub> and ORB<sub>5</sub> are linked to this dimension. The *Delivery* performance dimension  
291 demonstrated the shortened lead time with logistic adequacy. Relevant KPIs are REP<sub>3</sub>, REP<sub>4</sub>, LOG<sub>2</sub>,  
292 LOG<sub>4</sub>, LOG<sub>6</sub>, and BST<sub>1</sub>. The *Flexibility* performance dimension refers to the balancing the  
293 standardisation and customization for product and processes. STM<sub>5</sub>, STM<sub>8</sub>, LOG<sub>3</sub>, MKT<sub>2</sub>, and ORB<sub>1</sub>  
294 are identified under this dimension. The *Innovation* performance emphasis on the adoption of new ways  
295 to improve practices. This dimension covers KPIs as STM<sub>4</sub>, REP<sub>1</sub>, REP<sub>6</sub>, BST<sub>5</sub>, MKT<sub>3</sub>, ORB<sub>6</sub>.

## 296 **KPIs for SCM processes**

297 There are eight SC processes in the organisational context of the PHB company. The *customer*  
298 *relationship management* process helps in developing and maintaining the customers' relationships  
299 (upstream). KPIs for this process are REP<sub>1</sub>, REP<sub>2</sub>, REP<sub>4</sub>, and MKT<sub>4</sub>. The *Supplier relationship*  
300 *management* process supports the development and maintenance of the suppliers' relations  
301 (downstream). KPIs for this process are REP<sub>3</sub>, REP<sub>6</sub>, ORB<sub>3</sub>. *Customer service management* process  
302 ensures compliance through by the administration of agreements for products and services. KPIs for  
303 this process are STM<sub>7</sub>, LOG<sub>3</sub>, LOG<sub>5</sub>, BST<sub>1</sub>, BST<sub>4</sub>, and BST<sub>7</sub>. The *Demand management* process focuses  
304 on the demand and supply balance and synchronisation through variability reduction and flexibility  
305 enhancement. KPIs for this process are STM<sub>2</sub>, STM<sub>4</sub>, STM<sub>5</sub>, LOG<sub>4</sub>, BST<sub>6</sub>, and BST<sub>9</sub>. The *Order*  
306 *fulfilment* process maintains order continuity by addressing the customer requests and providing cross-  
307 functional feedback through extended network. KPIs for this process are STM<sub>6</sub>, MKT<sub>3</sub>, MKT<sub>5</sub>, and  
308 ORB<sub>5</sub>. The *Manufacturing flow management* process obtains, implements, and manages flexibility in  
309 production through decoupling and configuration. KPIs for this process are STM<sub>8</sub>, REP<sub>5</sub>, LOG<sub>6</sub>, BST<sub>2</sub>,  
310 BST<sub>3</sub>, BST<sub>8</sub>, ORB<sub>2</sub>, and ORB<sub>4</sub>. *Product development and commercialisation* process places on the  
311 developing and bringing market-focused products to market. KPIs for this process are STM<sub>1</sub>, STM<sub>3</sub>,  
312 MKT<sub>1</sub>, MKT<sub>2</sub>, and ORB<sub>6</sub>. The *Returns management* process is linked with developing reverse product  
313 flow efficiently for avoiding returns and reusability. KPIs under this process are LOG<sub>1</sub>, LOG<sub>2</sub>, BST<sub>5</sub>,  
314 and ORB<sub>1</sub>.

## 315 **EVALUATION OF INTEGRATED PERFORMANCE FRAMEWORK**

316 This section reports the key findings of the study.

### 317 **Understanding of SCM**

318 Participants were asked about their perceptions of the definition of the SCM in the context of PHB  
319 companies. All the participants agreed on the mentioned definition, which indicates a general  
320 understanding of SCM practices. Further, participants were asked about the common KPIs used in  
321 practice. The most common KPIs reported by participants, in ascending order, were lead time, product

322 cost, and quality. Two participants mentioned “DIFOT”, which is defined as “delivered in full on time”.  
323 This concept demonstrates the high modularity of the products.

324 < Table 03 >

### 325 **Ranking of KPIs by PCBs**

326 The Cronbach’s  $\alpha$  value was  $0.88 > 0.6$ , demonstrating the internal reliability of the IPF. In *STM*,  $STM_1$   
327 “Early involvement” has been ranked first. However,  $STM_5$  “Supply capacity”,  $STM_1$  “Intellectual  
328 property” and  $STM_4$  “Virtual organization structure” are ranked 2, 3, and 4 respectively, having RII  
329 above 0.8.  $STM_3$  “social responsive” ranked 5 and  $STM_6$  “order fulfilment” ranked 6 with above 0.7  
330 RII. Only  $STM_2$  “code compliance” above 0.6 RII is ranked 7. The lowest rank “8” is  $STM_8$  “Supplier  
331 driven strategy”. In *REP*,  $REP_3$  “Collaborative network” and  $REP_1$  “Collaborative relations” are ranked  
332 at first and second position, with relatively high RII scores. Interestingly,  $REP_2$  “Horizontal  
333 collaboration” ranked at 3 followed by  $REP_4$  “Strategic partnership”, having same RII but slightly vary  
334 SD. Remaining  $REP_6$  “industry linkage” is at 5 but  $REP_5$  “Outsourcing” is at 6. In *LOG*,  $LOG_4$   
335 “schedule optimization” and  $LOG_6$  “Geographical proximity”, both ranked first with same RII score  
336 and SD, followed by  $LOG_1$  “Re-organizing onsite logistics”. The bottom two ranks are  $LOG_2$  “Third-  
337 party logistics” and  $LOG_3$  “Postponement strategy”. In *BST*,  $BST_8$  “quality assurance” is ranked one.  
338  $BST_4$  “Value streaming”,  $BST_5$  “Circular business” and  $BST_7$  “Smart contracting” are ranked at 2, 3  
339 and 4 with similar RII scores but vary SD.  $BST_3$  “design digitalization” and  $BST_6$  “Automated  
340 planning” are ranked at 5 and 6, with same RII scores but vary SD.  $BST_2$  “information integration” and  
341  $BST_9$  “Design adaptation” are ranked at 7 and 8 with same RII score but vary SD. The lowest ranked  
342 KPI is  $BST_1$  “process synchronization”. In *MKT*, the top rank is  $MKT_4$  “Relationship marketing”,  
343 followed by  $MKT_1$  “customer focus” and  $MKT_5$  “Sales management” at 2 and 3. The bottom two KPIs  
344 in this PCB are  $MKT_2$  “Competitor initiative” and  $MKT_3$  “Advertising”. In *ORB*,  $ORB_6$   
345 “Entrepreneurial cognition” is ranked first. However,  $ORB_2$  “Technology integration” and  $ORB_5$   
346 “Client engagement” are ranked at second position in this PCB, having same RII and SD values.  $ORB_4$   
347 “HR Development” is ranked 3 and  $ORB_1$  “Organizational structure” is ranked 4, having similar RII  
348 score but vary SD. The lowest ranked KPI in this PCB is  $ORB_3$  “Organizational learning”.

### 349 **Overall Ranking of KPIs**

350 All KPIs score above 0.6 RII except STM8 (“Supplier driven strategy”). However, overall, all the  
351 identified KPIs are validated through industry consultation and agreed upon as critical to the  
352 performance of PHB companies. 40 KPIs are ranked in 30 positions considering RII and SD scores.  
353 There is no single PCB having KPIs with high scores. However, in several instances, KPIs are ranked  
354 at same level. STM<sub>7</sub> and REP<sub>3</sub> are ranked first. BST<sub>8</sub> is ranked second, followed by STM<sub>5</sub> and ORB<sub>6</sub> in  
355 third. Both LOG<sub>4</sub> and LOG<sub>6</sub> are ranked fourth. STM<sub>1</sub>, MKT<sub>4</sub>, and BST<sub>4</sub> are ranked fifth, sixth, and  
356 seventh. However, both REP<sub>1</sub> and BST<sub>5</sub> are ranked eighth. STM<sub>4</sub> is ranked ninth but both LOG<sub>1</sub> and  
357 BST<sub>7</sub> are ranked tenth. Similarly, ORB<sub>2</sub> and ORB<sub>5</sub> got dual position at eleventh. MKT<sub>1</sub> and MKT<sub>5</sub> are  
358 ranked at twelve and thirteen, respectively. BST<sub>3</sub> and ORB<sub>4</sub> are at the same rank of fourteenth. The  
359 fifteenth rank goes to STM<sub>3</sub>. There are three KPIs at rank sixteen, REP<sub>2</sub>, BST<sub>6</sub>, and ORB<sub>1</sub>. REP<sub>4</sub> and  
360 MKT<sub>2</sub> are positioned seventeenth. However, REP<sub>6</sub> and BST<sub>2</sub> are at eighteenth and nineteenth,  
361 respectively. Later, the KPIs have individual positioning as ORB<sub>3</sub> (20), BST<sub>9</sub> (21), MKT<sub>2</sub> (22), LOG<sub>2</sub>  
362 (23), STM<sub>6</sub> (24), BST<sub>1</sub>(25), LOG<sub>3</sub> (26), REP<sub>5</sub>(27), LOG<sub>5</sub> (28), STM<sub>2</sub>(29) and STM<sub>8</sub> (30).

### 363 **DISCUSSION**

364 In this study, a performance framework has been designed based on theoretical intervention and  
365 evaluated through industry consultation. Research in the PHB discipline on SCM focuses on project  
366 context SCM. However, with the adoption of the OSM strategy the role of prefab supply entities (Hsieh,  
367 1997), referred to as PHB companies, is enhanced and becomes critical eventually. These companies  
368 have the potential to apply business process re-engineering (Childerhouse, Lewis, Naim, & Towill,  
369 2003) to improve the total SC with more control (Iwashita, 2001). The performance framework, having  
370 applied nature (easy to implement), helps in keeping the PHB companies competitive enough to survive  
371 in the dynamic markets. Previous performance frameworks have not used the core SCM theory, but  
372 specific integrated SCM theories or elements were investigated.

373 SCM originated from manufacturing industry and application in OSM needs research for adaptation of  
374 practices, due to inherent incompatibilities (Luo, Zhang, & Sher, 2021). Hence, the SCM practices in

375 manufacturing research need to be investigated for compatibility for OSM. Similar to developing a  
376 performance framework based on empirical studies.

377 PCBs of SCM are pillars of the theory. However, the body of knowledge is expanding through empirical  
378 research in SCM and PCBs need to be reviewed for each discipline (Soni & Kodali, 2011). The current  
379 framework used PCBs to establish the context of SCM intervention for PHB from an organizational  
380 perspective. The number of KPIs identified based on the recurring themes of SCM in PHB research,  
381 coverage in ascending order, are BST, STM, REP, LOG, ORB and MKT. More coverage goes to BST  
382 due to intervention of Construction 4.0 technologies in managing SC of PHB company to attain  
383 industrialisation in true means. However, the role of STM is less important as the PHB company needs  
384 to establish a strategic business orientation in the niche market. The role of REP and LOG are equally  
385 significant. The least addressed PCB was MKT, as this has not been covered extensively in PHB  
386 research. The study significance lies in untapping the general SCM theory from organizational  
387 perspective for PHB companies, who played significant role in project supply chain using prefab  
388 products.

389 The KPIs in the performance framework are measured on a qualitative scale of implementation. This  
390 has been proposed considering the extensive need for data and information for quantitative measures  
391 (Halman & Voordijk, 2012). Furthermore, there are forty KPIs in the current framework with coverage  
392 of SCM theoretical elements extensively. However, few performance studies has lower coverage as 12  
393 constructs (J Lessing, 2006) eight subcategories (Yashiro, 2014), six resource based aspects (Goh  
394 & Loosemore, 2017) and seven components (Pan et al., 2023). This framework demonstrates  
395 relevance of KPIs by performance dimensions which has not been addressed in previous studies. This  
396 study reports the effectiveness of KPI in improving one of the core performance dimensions but these  
397 dimensions are interrelated. Further, single SC process is not portraying the overall performance of  
398 PHB companies (S. Zhang et al., 2022) but this framework demonstrated the linkage with all SCM  
399 processes. The industry consultation to validate the framework is a crucial stage, and the participation  
400 of relevant practitioners is essential. There is ambiguity in SC elements and SC processes in determining  
401 the performance of PHB companies (Pan et al., 2023), that has been addressed in this study by



402 integrating the SC processes and performance dimensions (Rehan Masood et al., 2023). The ranking of  
403 the KPIs for each PCB and overall framework determines their significance at the micro and macro  
404 levels.

405 The theoretical contribution of this study is using general SCM theory, based on well-established PCBs,  
406 to develop the performance framework for PHB companies. This study is pioneering in addressing the  
407 organizational performance of PHB companies through SCM lens. The practical contribution of this  
408 study is to provide a performance framework, based on qualitative measures, to PHB companies that  
409 opt manufacturing/assembly as business strategy, to remain competitive in dynamic market. It is  
410 essential to identify the right KPIs with proper theoretical foundation to avoid overcomplications in  
411 performance assessment and maximize the prefabrication benefits from SCs to projects (Masters,  
412 Drover, & Patel, 2023, September). However, the same KPIs could be used to determine the  
413 performance in comparison to competitors. The framework addresses the OffsiteNZ vision (OffsiteNZ,  
414 2023) to facilitate the current and prospective companies joining and surviving in the prefab sector. On  
415 the other hand, an increase of 10%-20% OSM focused on public projects (CCNZ, 2022) will potentially  
416 change the market dynamics and performance of PHB companies, will be critical for the success of the  
417 projects using prefab products.

## 418 **CONCLUSION**

419 Improving the SC within PHB organizational boundaries helps in integration well with project SC  
420 (Dainty et al., 2001). This study introduces SCM intervention in the organizational performance of PHB  
421 companies. This study used frequent elements of SCM under six PCBs within PHB research. The best  
422 practices were then derived from these elements as reported in empirical studies. Forty KPIs were  
423 designed based on the best practices and classified by six PDs and eight SCPs. The KPIs were scaled  
424 for measurement based on the level of implementation. The framework was validated for thematic  
425 relevance with experts. An industry survey was conducted to validate the application of the proposed  
426 framework. The internal consistency was found significant and only one KPI scored relatively low RII  
427 but still within acceptance range.

## 428 **LIMITATIONS AND FUTURE RESEARCH**

429 This study has limitations that need to be reported. PCBs used for the framework were developed based  
430 on the systematic review of SCM within PHB research from an organizational perspective, as general  
431 SCM is not applicable to OSM. Further, empirical studies were considered to develop the KPIs based  
432 on best practices as survey or conceptual studies still need to be validated. The key assumption is  
433 consideration of overlapping and related concepts of SCM with organizational performance theories.  
434 Researchers used similar concept without acknowledging the relevance to SCM theory (Tennant &  
435 Fernie, 2014). Authors ensure the selected SCM PCBs and KPIs are relevant to SCM within PHB  
436 research and proven empirically. Another assumption for framework development is the PHB  
437 company's involvement in all key stages of SC, including design, manufacturing, and construction.  
438 However, PHB companies are not truly vertically integrated. So, the KPIs should be selected based on  
439 their involvement in SC processes. The participants for the validation survey represent the offsite  
440 construction community in New Zealand, having affiliation with OffsiteNZ. However, there is a  
441 possibility of non-participatory prefab practitioners as non-members to industry association.

442 In operation research, improving organizational SCM helps in improving the organizational  
443 performance (Gandhi et al., 2017). It was hypothesized that it is true for PHB industry which is  
444 amalgamation of manufacturing and construction industries. This study has proven that identified SCM  
445 elements and relevant KPIs are potentially applicable to measure the performance and industrialization  
446 (Costa, Carvalho, Pimentel, & Duarte, 2023) of the PHB companies. The developed framework will be  
447 tested for PHB companies in any type of prefab and integrated upstream and/or downstream, shaping  
448 several business models. This is the succeeding objective of this study: to report the effectiveness of the  
449 framework using case study research method. In case study context, PHB companies need to be  
450 involved in different prefab technologies by product and material. There is potential to investigate the  
451 interrelationship of the KPIs and PCBs to develop the performance models for PHB companies using  
452 SEM. This study set the foundation for further exploration of different PCBs of SCM to determine their  
453 relevancy to offsite construction environment.

454 **DATA AVAILABILITY STATEMENT**

455 All data, models, and code generated or used during the study appear in the submitted article.

456 **REFERENCES**

- 457 Akadiri, P. O., & Olomolaiye, P. O. (2012). Development of sustainable assessment criteria for building  
458 materials selection. *Engineering, Construction and Architectural Management*, 19(6), 666-  
459 687.
- 460 Assaad, R. H., El-adaway, I. H., Hastak, M., & Needy, K. L. (2022). The Impact of Offsite Construction  
461 on the Workforce: Required Skillset and Prioritization of Training Needs. *Journal of*  
462 *Construction Engineering and Management*, 148(7), 04022056.  
463 doi:doi:10.1061/(ASCE)CO.1943-7862.0002314
- 464 Ayodele, O. A., Chang-Richards, A., & González, V. (2020). Factors affecting workforce turnover in the  
465 construction sector: A systematic review. *Journal of Construction Engineering and*  
466 *Management*, 146(2), 03119010.
- 467 Bakhshi, S., Chenaghloou, M. R., Rahimian, F. P., Edwards, D. J., & Dawood, N. (2022). Integrated BIM  
468 and DfMA parametric and algorithmic design based collaboration for supporting client  
469 engagement within offsite construction. *Automation in Construction*, 133, 104015.
- 470 Beck, C. T., & Gable, R. K. (2001). Ensuring content validity: An illustration of the process. *Journal of*  
471 *Nursing Measurement*, 9(2), 201-215.
- 472 Bertram, N., Fuchs, S., Mischke, J., Palter, R., Strube, G., & Woetzel, J. (2019). Modular construction:  
473 From projects to products. *McKinsey & Company: Capital Projects & Infrastructure*, 1-34.
- 474 Björnfort, A., & Torjussen, L. (2012). Extent and Effect of Horizontal Supply Chain Collaboration among  
475 Construction SME. *Journal of Engineering, Project, and Production Management*, 2(1), 47.
- 476 Boone Jr, H. N., & Boone, D. A. (2012). Analyzing likert data. *The Journal of extension*, 50(2), 48.
- 477 Cariaga, I., & El-Diraby, T. (2012). Assessing the Market Potential for Housing Construction Products in  
478 Mexico. *Journal of Construction Engineering and Management*, 139(6), 717-725.  
479 doi:10.1061/(ASCE)CO.1943-7862.0000637
- 480 Castillo, T., Alarcón, L. F., & Pellicer Armiñana, E. (2018). Finding differences among construction  
481 companies management practices and their relation to project performance. *Journal of*  
482 *Management in Engineering*, 34(3), 1-13.
- 483 CCNZ. (2022). *Residential building supplies market study*. Retrieved from  
484 [https://comcom.govt.nz/\\_data/assets/pdf\\_file/0013/300703/Residential-building-supplies-](https://comcom.govt.nz/_data/assets/pdf_file/0013/300703/Residential-building-supplies-market-study-Executive-summary-6-December-2022.pdf)  
485 [market-study-Executive-summary-6-December-2022.pdf](https://comcom.govt.nz/_data/assets/pdf_file/0013/300703/Residential-building-supplies-market-study-Executive-summary-6-December-2022.pdf)
- 486 Childerhouse, P., Lewis, J., Naim, M., & Towill, D. R. (2003). Re-engineering a construction supply chain:  
487 a material flow control approach. *Supply Chain Management: An International Journal*.
- 488 Cooper, M. C., Lambert, D. M., & Pagh, J. D. (1997). Supply Chain Management: More Than a New  
489 Name for Logistics. *The International Journal of Logistics Management*, 8(1), 1-14.  
490 doi:10.1108/09574099710805556
- 491 Costa, F., Denis Granja, A., Fregola, A., Picchi, F., & Portioli Staudacher, A. (2019). Understanding  
492 relative importance of barriers to improving the customer–supplier relationship within  
493 construction supply chains using DEMATEL technique. *Journal of Management in Engineering*,  
494 35(3), 04019002.
- 495 Costa, S., Carvalho, M. S., Pimentel, C., & Duarte, C. (2023). A Systematic Literature Review and  
496 Conceptual Framework of Construction Industrialization. *Journal of Construction Engineering*  
497 *and Management*, 149(2), 03122013. doi:doi:10.1061/(ASCE)CO.1943-7862.0002410
- 498 Cronbach, L. J. (1951). Coefficient alpha and the internal structure of tests. *psychometrika*, 16(3), 297-  
499 334.

500 Croom, S., Romano, P., & Giannakis, M. (2000). Supply chain management: an analytical framework  
501 for critical literature review. *European Journal of Purchasing & Supply Management*, 6(1), 67-  
502 83. doi:[http://dx.doi.org/10.1016/S0969-7012\(99\)00030-1](http://dx.doi.org/10.1016/S0969-7012(99)00030-1)

503 Cutting-Decelle, A.-F., Young, B. I., Das, B. P., Case, K., Rahimifard, S., Anumba, C. J., & Bouchlaghem,  
504 D. M. (2007). A review of approaches to supply chain communications: from manufacturing  
505 to construction. *ITcon*, 12(2007), 73-102.

506 Dainty, A. R. J., Millett, S. J., & Briscoe, G. H. (2001). New perspectives on construction supply chain  
507 integration. *Supply Chain Management: An International Journal*, 6(4), 163-173.  
508 doi:doi:10.1108/13598540110402700

509 Das, P., Hijazi, A. A., Maxwell, D. W., & Moehler, R. C. (2023). Can Business Models Facilitate Strategic  
510 Transformation in Construction Firms? A Systematic Review and Research Agenda.  
511 *Sustainability*, 15(17), 13022.

512 Das, P., Perera, S., Senaratne, S., & Osei-Kyei, R. (2021). Developing a construction business model  
513 transformation canvas. *Engineering, Construction and Architectural Management*, 28(5),  
514 1423-1439. doi:10.1108/ECAM-09-2020-0712

515 dos Santos Hentschke, C., Torres Formoso, C., & Echeveste, M. E. (2020). A Customer Integration  
516 Framework for the Development of Mass Customised Housing Projects. *Sustainability*, 12(21).  
517 doi:10.3390/su12218901

518 Du, J., Jing, H., Castro-Lacouture, D., & Sugumaran, V. (2019). Multi-agent simulation for managing  
519 design changes in prefabricated construction projects. *Engineering, Construction and*  
520 *Architectural Management*, 27(1), 270-295.

521 Ekanayake, E. M. A. C., Shen, G. Q. P., & Kumaraswamy, M. M. (2020). Identifying supply chain  
522 capabilities of construction firms in industrialized construction. *Production Planning & Control*,  
523 1-19. doi:10.1080/09537287.2020.1732494

524 Elliott, K. S. (2017). Industrial Building Systems (IBS) Project Implementation. In *Modernisation,*  
525 *Mechanisation and Industrialisation of Concrete Structures* (pp. 61-124): John Wiley & Sons,  
526 Ltd.

527 Eriksson, P. E., Olander, S., Szentés, H., & Widén, K. (2014). Managing short-term efficiency and long-  
528 term development through industrialized construction. *Construction Management and*  
529 *Economics*, 32(1-2), 97-108. doi:10.1080/01446193.2013.814920

530 Fellows, R. F., & Liu, A. M. M. (2021). *Research Methods for Construction*: Wiley.

531 Forbes, L. H., & Ahmed, S. M. (2010). *Modern construction: lean project delivery and integrated*  
532 *practices*: CRC press.

533 Gandhi, A. V., Shaikh, A., & Sheorey, P. A. (2017). Impact of supply chain management practices on  
534 firm performance: Empirical evidence from a developing country. *International Journal of*  
535 *Retail & Distribution Management*, 45(4), 366-384. doi:10.1108/IJRDM-06-2015-0076

536 Gann, D. M. (1996). Construction as a manufacturing process? Similarities and differences between  
537 industrialized housing and car production in Japan. *Construction Management & Economics*,  
538 14(5), 437-450.

539 Gharbia, M., Chang-Richards, A., Xu, X., Höök, M., Stehn, L., Jähne, R., . . . Feng, Y. (2023). Building  
540 code compliance for off-site construction. *Journal of Legal Affairs and Dispute Resolution in*  
541 *Engineering and Construction*, 15(2), 04522056.

542 Goh, E., & Loosemore, M. (2017). The impacts of industrialization on construction subcontractors: a  
543 resource based view. *Construction Management and Economics*, 35(5), 288-304.  
544 doi:10.1080/01446193.2016.1253856

545 Goulding, J. S., Pour-Rahimian, F., Arif, M., & Sharp, M. (2015). New offsite production and business  
546 models in construction: priorities for the future research agenda. *Architectural Engineering*  
547 *and Design Management*, 11(3), 163-184.

548 Grenzfurter, W., & Gronalt, M. (2020a). Continuous improvement of the industrialised housebuilding  
549 order fulfilment process. *Construction Innovation*, 1471-4175. doi:10.1108/CI-10-2019-0115

550 Grenzfurtner, W., & Gronalt, M. (2020b). Developing a continuous improvement perspective for  
551 subcontractor involvement in the industrialised housebuilding supply chain. *Supply chain*  
552 *management: An international journal*.

553 Grenzfurtner, W., Rudberg, M., Loike, K., Mayrhofer, R., & Gronalt, M. (2021). Industrialized  
554 housebuilding business strategies and the design of performance management systems.  
555 *Production Planning & Control*, 1-14.

556 Gunasekaran, A., Patel, C., & Tirtiroglu, E. (2001). Performance measures and metrics in a supply chain  
557 environment. *International Journal of Operations & Production Management*, 21(1/2), 71-87.  
558 doi:10.1108/01443570110358468

559 Halman, J. I. M., & Voordijk, J. T. (2012). Balanced framework for measuring performance of supply  
560 chains in house building. *Journal of Construction Engineering and Management*, 138(12),  
561 1444-1450.

562 Han, Y., Skibniewski, M. J., & Wang, L. (2017). A Market Equilibrium Supply Chain Model for Supporting  
563 Self-Manufacturing or Outsourcing Decisions in Prefabricated Construction. *Sustainability*,  
564 9(11), 2096.

565 Han, Y., Xu, X., Zhao, Y., Wang, X., Chen, Z., & Liu, J. (2022). Impact of consumer preference on the  
566 decision-making of prefabricated building developers. *Journal of Civil Engineering and*  
567 *Management*, 28(3), 166–176-166–176.

568 Han, Y., Yan, X., & Piroozfar, P. (2022). An overall review of research on prefabricated construction  
569 supply chain management. *Engineering, Construction and Architectural Management*(ahead-  
570 of-print).

571 Holt, D., & Ghobadian, A. (2009). An empirical study of green supply chain management practices  
572 amongst UK manufacturers. *Journal of Manufacturing Technology Management*, 20(7), 933-  
573 956. doi:10.1108/17410380910984212

574 Hsieh, T.-Y. (1997). The economic implications of subcontracting practice on building prefabrication.  
575 *Automation in Construction*, 6(3), 163-174. doi:[https://doi.org/10.1016/S0926-  
576 5805\(97\)00001-0](https://doi.org/10.1016/S0926-5805(97)00001-0)

577 Hsu, P.-Y., Aurisicchio, M., & Angeloudis, P. (2019). Risk-averse supply chain for modular construction  
578 projects. *Automation in Construction*, 106, 102898.

579 Hussein, M., Eltoukhy, A. E. E., Karam, A., Shaban, I. A., & Zayed, T. (2021). Modelling in off-site  
580 construction supply chain management: A review and future directions for sustainable  
581 modular integrated construction. *Journal of Cleaner Production*, 310, 127503.  
582 doi:<https://doi.org/10.1016/j.jclepro.2021.127503>

583 Innella, F., Arashpour, M., & Bai, Y. (2019). Lean methodologies and techniques for modular  
584 construction: Chronological and critical review. *Journal of Construction Engineering and*  
585 *Management*, 145(12), 04019076.

586 Iwashita, S. (2001). Custom made housing in Japan and the growth of the super subcontractor.  
587 *Construction Management and Economics*, 19(3), 295-300. doi:10.1080/01446190010020417

588 Jin, R., Gao, S., Cheshmehzangi, A., & Aboagye-Nimo, E. (2018). A holistic review of off-site  
589 construction literature published between 2008 and 2018. *Journal of Cleaner Production*, 202,  
590 1202-1219. doi:<https://doi.org/10.1016/j.jclepro.2018.08.195>

591 Jin, Z., Deng, F., Li, H., & Skitmore, M. (2013). Practical framework for measuring performance of  
592 international construction firms. *Journal of Construction Engineering and Management*,  
593 139(9), 1154-1167.

594 Ketchen, D. J., & Giunipero, L. C. (2004). The intersection of strategic management and supply chain  
595 management. *Industrial Marketing Management*, 33(1), 51-56.  
596 doi:<https://doi.org/10.1016/j.indmarman.2003.08.010>

597 Knight, A., & Ruddock, L. (2009). *Advanced research methods in the built environment*: John Wiley &  
598 Sons.

599 Kourtzanidis, K., Angelakoglou, K., Apostolopoulos, V., Giourka, P., & Nikolopoulos, N. (2021).  
600 Assessing impact, performance and sustainability potential of smart city projects: towards a  
601 case agnostic evaluation framework. *Sustainability*, 13(13), 7395.

602 Lambert, D. M., & Enz, M. G. (2017). Issues in Supply Chain Management: Progress and potential.  
603 *Industrial Marketing Management*, 62, 1-16.  
604 doi:<https://doi.org/10.1016/j.indmarman.2016.12.002>

605 Lamming, R. (1996). Squaring lean supply with supply chain management. *International Journal of*  
606 *Operations & Production Management*, 16(2), 183-196.

607 Le, P. L., Jarroudi, I., Dao, T.-M., & Chaabane, A. (2021). Integrated construction supply chain: an  
608 optimal decision-making model with third-party logistics partnership. *Construction*  
609 *Management and Economics*, 39(2), 133-155.

610 Lei, Z., Sadiq Altaf, M., Cheng, Z., Liu, H., & Tang, S. (2023). Measurement of Information Loss and  
611 Transfer Impacts of Technology Systems in Offsite Construction Processes. *Journal of*  
612 *Construction Engineering and Management*, 149(9), 05023011.

613 Lessing, J. (2006). *Industrialised house-building: Concept and Processes*. (Licentiate). Lund Institute of  
614 Technology, Lund University, Lund, Sweden.

615 Lessing, J., & Brege, S. (2018). Industrialized building companies' business models: Multiple case study  
616 of Swedish and North American companies. *Journal of Construction Engineering and*  
617 *Management*, 144(2), 05017019.

618 Li, C. Z., Shen, G. Q., Xue, F., Luo, L., Xu, X., & Sommer, L. (2017). Schedule risk modeling in  
619 prefabrication housing production. *Journal of Cleaner Production*, 153, 692-706.  
620 doi:10.1016/j.jclepro.2016.11.028

621 Li, C. Z., Zhong, R. Y., Xue, F., Xu, G., Chen, K., Huang, G. G., & Shen, G. Q. (2017). Integrating RFID and  
622 BIM technologies for mitigating risks and improving schedule performance of prefabricated  
623 house construction. *Journal of Cleaner Production*, 165, 1048-1062.  
624 doi:10.1016/j.jclepro.2017.07.156

625 Li, X., Lu, W., Xue, F., Wu, L., Zhao, R., Lou, J., & Xu, J. (2022). Blockchain-enabled IoT-BIM platform for  
626 supply chain management in modular construction. *Journal of Construction Engineering and*  
627 *Management*, 148(2), 04021195.

628 Liu, G., Nzige, J. H., & Li, K. (2019). Trending topics and themes in offsite construction(OSC) research.  
629 *Construction Innovation*, 19(3), 343-366. doi:10.1108/CI-03-2018-0013

630 Liu, K., Su, Y., & Zhang, S. (2018). Evaluating Supplier Management Maturity in Prefabricated  
631 Construction Project-Survey Analysis in China. *Sustainability*, 10(9), 3046. Retrieved from  
632 <http://www.mdpi.com/2071-1050/10/9/3046>

633 London, K., & Pablo, Z. (2017). An actor–network theory approach to developing an expanded  
634 conceptualization of collaboration in industrialized building housing construction.  
635 *Construction Management and Economics*, 1-25. doi:10.1080/01446193.2017.1339361

636 Lu, W., Li, X., Xue, F., Zhao, R., Wu, L., & Yeh, A. G. (2021). Exploring smart construction objects as  
637 blockchain oracles in construction supply chain management. *Automation in Construction*,  
638 129, 103816.

639 Luo, J., Zhang, H., & Sher, W. (2021). A mixed method for measuring incompatibilities between  
640 manufacturing approaches and off-site construction. *Engineering, Construction and*  
641 *Architectural Management*. doi:<https://doi.org/10.1108/ECAM-07-2019-0358>

642 Martín-Martín, A., Orduna-Malea, E., Thelwall, M., & López-Cózar, E. D. (2018). Google Scholar, Web  
643 of Science, and Scopus: A systematic comparison of citations in 252 subject categories. *Journal*  
644 *of informetrics*, 12(4), 1160-1177.

645 Masood, R., Lim, J. B. P., & Gonzalez, V. A. (2021). Performance of the Supply Chains for New Zealand  
646 Prefabricated house-building. *Sustainable Cities and Society*, 102537.  
647 doi:<https://doi.org/10.1016/j.scs.2020.102537>

- 648 Masood, R., Lim, J. B. P., González, V. A., Roy, K., & Khan, K. I. A. (2022). A Systematic Review on Supply  
649 Chain Management in Prefabricated House-Building Research. *Buildings*, 12(1), 40. Retrieved  
650 from <https://www.mdpi.com/2075-5309/12/1/40>
- 651 Masood, R., & Roy, K. (2022). Review on Prefabricated Building Technology. *Scope - Work-based  
652 Learning 4: Technology*, 24-30. doi:<https://doi.org/10.34074/scop.6004002>
- 653 Masood, R., Roy, K., Gonzalez, V. A., Lim, J. B., & Nasir, A. R. (2023). Modeling relational performance  
654 of the supply chains for prefabricated housebuilding in New Zealand. *Smart and Sustainable  
655 Built Environment*.
- 656 Masood, R., Roy, K., Gozález, V. A., Lim, J. B. P., & Nasir, A. R. (2023). A supply chain perspective of  
657 prefabricated housebuilding diffusion in New Zealand. *Engineering, Construction and  
658 Architectural Management*, ahead-of-print (ahead-of-print. ).  
659 doi:<https://doi.org/10.1108/ECAM-10-2022-0941>
- 660 Masters, K., Drover, K., & Patel, J. (2023, September). Measuring the Benefit of Modern Methods of  
661 Construction (MMC). *Thought leadership paper*. Retrieved from  
662 <https://assets.kpmg.com/content/dam/kpmg/uk/pdf/2023/10/measuring-role-of-mmc.pdf>
- 663 Miltenburg, J. (2005). *Manufacturing strategy: how to formulate and implement a winning plan.*:  
664 Productivity Press.
- 665 Min, S., & Mentzer, J. T. (2000). The role of marketing in supply chain management. *International  
666 Journal of Physical Distribution & Logistics Management*, 30(9), 765-787.  
667 doi:10.1108/09600030010351462
- 668 Minunno, R., O'Grady, T., Morrison, G., Gruner, R., & Colling, M. (2018). Strategies for Applying the  
669 Circular Economy to Prefabricated Buildings. *Buildings*, 8(9), 125. Retrieved from  
670 <http://www.mdpi.com/2075-5309/8/9/125>
- 671 Mossman, A. (2019). Just-in-Time Delivery Requires Just-in-Time Production X2–Synchronising Factory  
672 and Site for Successful Prefabrication. *Modular and Offsite Construction (MOC) Summit  
673 Proceedings*, 124-132.
- 674 Nadim, W., & Goulding, J. S. (2011). Offsite production: a model for building down barriers: A European  
675 construction industry perspective. *Engineering, Construction and Architectural Management*,  
676 18(1), 82-101.
- 677 Nunnally, J., & Bernstein, I. (1994). *Psychometric Theory* 3rd edition (MacGraw-Hill, New York). In.  
678 OffsiteNZ. (2023). OffsiteNZ Vision Statement. Retrieved from  
679 [https://www.offsitenz.com/files/ugd/4fe8d5\\_c14ba2852c0e462a906bfad18a32707f.pdf](https://www.offsitenz.com/files/ugd/4fe8d5_c14ba2852c0e462a906bfad18a32707f.pdf)
- 680 Palacios, J. L., Gonzalez, V., & Alarcón, L. F. (2014). Selection of third-party relationships in  
681 construction. *Journal of Construction Engineering and Management*, 140(4), B4013005.
- 682 Pan, W., Pan, M., & Yang, Y. (2023). *A dialectical system framework for enhancing the modular  
683 construction supply chain*. Paper presented at the Proceedings of the Institution of Civil  
684 Engineers-Engineering Sustainability.
- 685 Peltokorpi, A., Olivieri, H., Granja, A. D., & Seppänen, O. (2017). Categorizing modularization strategies  
686 to achieve various objectives of building investments. *Construction Management and  
687 Economics*, 1-17. doi:10.1080/01446193.2017.1353119
- 688 Sahin, O., Miller, D., & Mohamed, S. (2016). Value-based modelling: an Australian case of off-site  
689 manufactured buildings. *International Journal of Construction Management*, 1-19.  
690 doi:10.1080/15623599.2016.1247774
- 691 Schoenwitz, M., Potter, A., Gosling, J., & Naim, M. (2017). Product, process and customer preference  
692 alignment in prefabricated house building. *International Journal of Production Economics*,  
693 183, Part A, 79-90. doi:<http://dx.doi.org/10.1016/j.ijpe.2016.10.015>
- 694 Schweber, L. (2015). Putting theory to work: the use of theory in construction research. *Construction  
695 Management and Economics*, 33(10), 840-860.
- 696 Shen, K., Li, X., Cao, X., & Zhang, Z. (2022). Prefabricated construction process optimization based on  
697 rework risk. *Journal of Construction Engineering and Management*, 148(6), 04022031.

698 Soni, G., & Kodali, R. (2011). A critical analysis of supply chain management content in empirical  
699 research. *Business Process Management Journal*, 17(2), 238-266.  
700 doi:10.1108/14637151111122338

701 Sooriyamudalige, N., Domingo, N., Childerhouse, P., & Shehzad, W. (2020). Barriers and enablers for  
702 supply chain integration in prefabricated elements manufacturing in New Zealand.  
703 *International Journal of Construction Supply Chain Management*, 1(1), 73-91.  
704 doi:10.14424/ijcscm100120-73-91

705 Stehn, L., Engström, S., Uusitalo, P., & Lavikka, R. (2020). Understanding industrialised house building  
706 as a company's dynamic capabilities. *Construction Innovation*.

707 Sundquist, V., Gadde, L.-E., & Hulthén, K. (2017). Reorganizing construction logistics for improved  
708 performance. *Construction Management and Economics*, 1-17.  
709 doi:10.1080/01446193.2017.1356931

710 Tan, K. C. (2001). A framework of supply chain management literature. *European Journal of Purchasing  
711 & Supply Management*, 7(1), 39-48. doi:[https://doi.org/10.1016/S0969-7012\(00\)00020-4](https://doi.org/10.1016/S0969-7012(00)00020-4)

712 Taylor, M. D. (2022). A definition and valuation of the UK offsite construction sector: Ten years on.  
713 *International Journal of Construction Management*, 22(15), 2877-2885.

714 Tennant, S., & Fernie, S. (2014). Theory to practice: A typology of supply chain management in  
715 construction. *International Journal of Construction Management*, 14(1), 56-66.  
716 doi:10.1080/15623599.2013.875268

717 Uusitalo, P., & Lavikka, R. (2020). Overcoming path dependency in an industrialised house-building  
718 company through entrepreneurial orientation. *Buildings*, 10(3), 45.

719 Vrijhoef, R., & Koskela, L. (2000). The four roles of supply chain management in construction. *European  
720 Journal of Purchasing & Supply Management*, 6(3-4), 169-178.  
721 doi:[http://dx.doi.org/10.1016/S0969-7012\(00\)00013-7](http://dx.doi.org/10.1016/S0969-7012(00)00013-7)

722 Wang, B., Geng, L., Dang, P., & Zhang, L. (2022). Developing a framework for dynamic organizational  
723 resilience analysis in prefabricated construction projects: A project life cycle perspective.  
724 *Journal of Construction Engineering and Management*, 148(10), 04022110.

725 Wang, G., Liu, H., Li, H., Luo, X., & Liu, J. (2020). A building project-based industrialized construction  
726 maturity model involving organizational enablers: A Multi-Case Study in China. *Sustainability*,  
727 12(10), 4029.

728 Wu, H., Qian, Q. K., Straub, A., & Visscher, H. (2019). Exploring transaction costs in the prefabricated  
729 housing supply chain in China. *Journal of Cleaner Production*, 226, 550-563.  
730 doi:<https://doi.org/10.1016/j.jclepro.2019.04.066>

731 Wu, P., Xu, Y., Jin, R., Lu, Q., Madgwick, D., & Hancock, C. M. (2019). Perceptions towards risks involved  
732 in off-site construction in the integrated design & construction project delivery. *Journal of  
733 Cleaner Production*, 213, 899-914.

734 Wuni, I. Y., & Shen, G. Q. (2020). Stakeholder management in prefabricated prefinished volumetric  
735 construction projects: benchmarking the key result areas. *Built Environment Project and Asset  
736 Management*, 10(3), 407-421.

737 Wuni, I. Y., Shen, G. Q., & Darko, A. (2022). Best practices for implementing industrialized construction  
738 projects: lessons from nine case studies. *Construction Innovation*, 22(4), 915-938.

739 Xu, Z., Zayed, T., & Niu, Y. (2020). Comparative analysis of modular construction practices in mainland  
740 China, Hong Kong and Singapore. *Journal of Cleaner Production*, 245, 118861.

741 Xue, H., Sun, T., Ling, F. Y., & Wang, L. (2023). Redesigning the virtual organisational structure for the  
742 management of prefabricated buildings. *International Journal of Construction Management*,  
743 23(6), 1069-1085.

744 Xun, Z., Kang, L., & Zhao, Z. (2019). *Construction of prefabricated building supply chain operation model  
745 based on SCOR*. Paper presented at the IOP Conference Series: Materials Science and  
746 Engineering.

747 Yang, S., Hou, Z., & Chen, H. (2022). Network Model Analysis of Quality Control Factors of  
748 Prefabricated Buildings Based on the Complex Network Theory. *Buildings*, 12(11), 1874.



749 Yashiro, T. (2014). Conceptual framework of the evolution and transformation of the idea of the  
750 industrialization of building in Japan. *Construction Management and Economics*, 32(1-2), 16-  
751 39. doi:10.1080/01446193.2013.864779

752 Zhang, S., Li, Z., Li, L., & Yuan, M. (2022). Interface Management Performance Assessment Framework  
753 for Sustainable Prefabricated Construction. *Buildings*, 12(5), 631. Retrieved from  
754 <https://www.mdpi.com/2075-5309/12/5/631>

755 Zhang, Y., Lei, Z., Han, S., Bouferguene, A., & Al-Hussein, M. (2020). Process-oriented framework to  
756 improve modular and offsite construction manufacturing performance. *Journal of*  
757 *Construction Engineering and Management*, 146(9), 04020116.

758 Zhang, Y., Yang, Y., Pan, W., & Pan, M. (2021). *Key Performance Indicators of Offsite Construction*  
759 *Supply Chains: A Review*. Paper presented at the ISARC. Proceedings of the International  
760 Symposium on Automation and Robotics in Construction.

761 Zhao, S., Wang, J., Ye, M., Huang, Q., & Si, X. (2022). An evaluation of supply chain performance of  
762 China's prefabricated building from the perspective of sustainability. *Sustainability*, 14(3),  
763 1299.

764